

CAPABILITY STATEMENT

NAICS CODES

611430 Professional and Mgmt
Devt Training

541611 Admin Mgmt and
General Mgmt Consulting Svcs

541990 All Other Professional
Scientific, and Technical Services

541612 Human Resources
Consulting Svcs

561312 Executive Search Svcs

541618 Other Mgmt Svcs

541614 Efficiency Management
Consulting Svcs

561990 All Other Support
Services

611710 Educational Support
Svcs

813311 Human Rights Org

813410 Civic & Social Org

813110 Religious Org

PSC CODES

U001 Lectures for Training

U002 Personnel Testing

U004 Scientific and Mgmt
Education

U006 Vocational/Technical
Training

U008 Training/Curriculum Devt

U009 Education Svcs

U099 Other Education and
Training Svcs

G002 Chaplain Services

Duns Number: 079362137

CAGE Code: 740R0



COMPANY OVERVIEW

The 360 Group is a developer and implementer of leadership training, coaching and consulting programs that are designed to foster teamwork, cross-cultural values, and have a significant impact on an organization's effectiveness and bottom line. Our programs help staff, managers, teams, and executives be more effective contributors to the workplace by assessing organizational knowledge gaps and crafting custom-tailored solutions.

CORE SERVICES

- Leadership/Executive Coaching
- Emotional Intelligence
- Unconscious Bias
- Diversity and Inclusion
- Leadership Skills Assessment
- Generations Training
- DISC Training (Dominance, Influence, Steadiness, Conscientious)
- Critical Incidents Debriefing
- Team Building
- Communication and Listening Skills
- Conflict Management
- Mediation

DIFFERENTIATORS

- Practical expertise in teaching Diversity and Inclusion values and practices – to increase organizational morale and performance
- Certification in Cultural Instruction, Leadership Training and Team Building
- Extensive business, Government, Military and non-profit Leadership Development and Coaching experience
- Proven success in employing a variety of instructional methods – Workshops, Webinars, Online Training, Conference Presentations, Personal Coaching

CONTACT INFORMATION

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SOCIO-ECONOMIC DESIGNATION

- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Minority Business Enterprise (MBE)
- S.A.M. Registration – Active
- DUNS Number: 079362137
- CAGE Code: 740R0

PAST & CONTINUING PERFORMANCE

The Christian & Missionary Alliance - 2009 – Present

Headquartered in Colorado Springs, CO, the Alliance is a global movement of more than 6 million people. The U.S. Alliance trains, sends and supports hundreds of national and international workers to include businessmen, doctors, nurses, teachers, accountants, clergy and missionaries who care for the sick, befriend the lonely, and help spiritually impoverished people. Responsibilities include helping organizations develop and fulfill their mission by providing services related to training and coaching for individuals and teams.

- Facilitated learning communities of 30-50 people at a time; has resulting in training of over 400 senior leaders & their staff in the last 5 years in the areas of emotional & cultural intelligence.
- Coach senior leaders one-on-one and in cohorts to become skilled in developing themselves, their teams, and growing their own leadership pipelines so they can raise up strong leaders within their organizations.
- Address issues of social awareness, cultural awareness, and unconscious biases through workshops, keynote speaking, round-table discussions, and experiential learning activities.
- Provide training & coaching for senior leaders in organizational development, strategy & implementation, project management, business development, marketing, team building.

Centers for Disease Control and Prevention (CDC) - 2014

Responsibilities included emotional Intelligence training/coaching, DISC and relationship skills. Conducted Emotional Intelligence Appraisals before and after coaching resulting in a tangible increase of 30 points on the emotional intelligence scale.

3D Movments - 2013 – Present

3D Movments is a non-profit organization that trains and equips leadership internationally. 3DM functions primarily as a decentralized movement dispersed across North America in a number of Hubs. Each 3DM Hub is centered in a particular city working with churches and organizations across the surrounding area. Responsibilities include training in executive organizational leadership and development, and team building.

- Coached over 300 senior leaders one-on-one and in cohorts over the past 5 years helping them to develop, deploy and manage teams for organizational success. Utilize skills such as curriculum design, keynote speaking, and workshop facilitation to coach leaders on how to create leadership pipelines, develop strong organizational leadership structures, and grow their organizations.

3L Cultural Intelligence Group - 2016 – Present

3L Cultural Intelligence Group is an organization that exists to help guide the conversation and train leaders and their teams on issues of culture and race through workshops, speaking, writing, and consulting.

- Facilitated small group discussions for over 500 leaders, staff, & volunteers to address issues of unconscious bias in the workplace.
- Impacted over 90 organizational leaders and participants through hosting “Overcoming Unconscious Bias Workshops” in multiple locations across the Southeastern U.S.
- Impacted over 2,350 participants through keynote speaking engagements for multiple nonprofit and corporate clients regarding Diversity and Inclusion.

Toccoa Falls College - 2017 – Present

Founded in 1907, Toccoa Falls College is a fully accredited Christian liberal arts college, located in Toccoa Falls, Georgia on the edge of the Piedmont region and in the foothills of the Blue Ridge Mountains. It is affiliated with the Christian and Missionary Alliance and is accredited by the Commission on Colleges of the Southern Association of Colleges and Schools (SACS). Responsibilities: Diversity & Inclusion Training, Keynote Speaking, Coaching.